

CIFFA Career Development Plan

	CIFFA Professional Education Program - Certificate	CIFFA Professional Education Program - Advanced Certificate	CIFFA Young Freight Forwarder of the Year	CIFFA Dangerous Goods	CIFFA Air Cargo Security	CIFFA International Trade Workshops	Seneca College Customs Professional	Seneca College Business Essentials	CIFFA Professional Freight Forwarder (PFF) Designation
Entry-level / Support <ul style="list-style-type: none"> • Import / Export Clerks • Operations • Sales • Warehouse 	Yes (prerequisite for the position)	Yes (after successful completion of Module I)	Yes (after successful completion of Module I; must meet certain eligibility requirements)	Yes (as applicable) <ul style="list-style-type: none"> • Air DG • Ocean DG 	Yes (if dealing with air cargo; as applicable) <ul style="list-style-type: none"> • General Awareness • Authorized Cargo Representative 	Yes (as applicable) <ul style="list-style-type: none"> • Letters of Credit • Export Reporting • Incoterms • Risk Forwarders Face • Cargo Insurance 	Yes (as applicable; after successful completion of Modules I and II) <ul style="list-style-type: none"> • Customs and Immigration • Customs Computer Applications • Brokerage and Logistics II 	Yes (as applicable; after successful completion of Modules I and II) Level One <ul style="list-style-type: none"> • Introduction to Business Administration • Introduction to Human Resources Management • Building and Maintaining Customer Relationships Level Two <ul style="list-style-type: none"> • Introduction to Financial and Management Accounting • Business Management and Organizational Behaviour • Teamwork and Coaching 	N/A

Mid-level <ul style="list-style-type: none"> • Supervisor • Manager 	Yes (prerequisite for the position)	Yes (prerequisite for the position)	N/A	Yes (as applicable) <ul style="list-style-type: none"> • Air DG • Ocean DG 	Yes (if department is dealing with air cargo; as applicable) <ul style="list-style-type: none"> • Cargo Security Coordinator • Authorized Cargo Representative • General Awareness 	Yes (as applicable) <ul style="list-style-type: none"> • Letters of Credit • Export Reporting • Incoterms • Risk Forwarders Face • Cargo Insurance 	Yes (as applicable; after successful completion of Modules I and II) <ul style="list-style-type: none"> • Customs and Immigration • Customs Computer Applications • Brokerage and Logistics II 	Yes (as applicable; after successful completion of Modules I and II) <p>Level One</p> <ul style="list-style-type: none"> • Introduction to Business Administration • Introduction to Human Resources Management • Building and Maintaining Customer Relationships <p>Level Two</p> <ul style="list-style-type: none"> • Introduction to Financial and Management Accounting • Business Management and Organizational Behaviour • Teamwork and Coaching 	Yes (must meet certain eligibility requirements)
Senior-level <ul style="list-style-type: none"> • Director • VP • C-Level 	N/A	N/A	N/A	N/A	Yes (if company is dealing with air cargo; as applicable) <ul style="list-style-type: none"> • Cargo Security Coordinator • General Awareness 	N/A	N/A	N/A	Yes (must meet certain eligibility requirements)